

HAPPY NEW YEAR!

A YEAR CHANGES

Happy New Year! God continues to bless our business, and with it come a lot of new changes. First of all, our long-time assistant and my sister in-law, Joyce, is retiring. And while we are sad to see her go, we are equally excited to bring on her daughter in-law, Emma, who is helping us modernize our practice. Be sure to read this entire letter to be informed of all the changes we are making. Then review the accompanying TAX NOTICE to alert yourself to tax law changes that may impact you.

As you will read, perhaps the foremost change is a greater utilization of our Secure Client Portal to not only send and receive sensitive tax information, but to also communicate, and to even bill and receive payments. This web-based portal can be accessed from any device possessing internet access by either clicking the "Login" button in the upper right corner of our website or going directly to jeffthetaxman.securefilepro.com. In addition, there is an app for your phone (see below).

Moreover, we are going paperless! First, we have gone to cloud-resident tax software that, when accompanied with cloud-resident documents within our Secure Client Portal, has eliminated the need to physically transfer paper or computer files from me to Emma and back. Also, we will be storing documents digitally, thereby eliminating the need for paper storage. (That means I can start getting rid of the 50 large banker boxes of archived tax returns in my attic and the 7 file cabinets in my office.) We have even transitioned to faxing through our computer with a new fax number (see below), so it is likewise digital, and thus, paperless. All these changes are being made in an attempt to streamline our processes in order to minimize our time spent on your return - limiting your cost - and to create more capacity to serve additional clients.



A YEAROF CHANGES

Now for some tax alerts:

- All small (20 or fewer employees and less than \$5MM in gross receipts) legally organized entities (corporations, including S corporations, LLCs, LLPs, and partnerships) MUST register with the Financial Crimes Enforcement Network (FinCEN) within 10(?) days starting 1/1/2024 or face a penalty of \$500/day.
- Beginning January 1, 2023 Forms 1099-K MUST BE issued for payment processing collected via debit/credit cards that exceeds the threshold for the year, including all personal (garage sale) and business (Mary Kay) sales, online (Ebay) sales, and crowdfunding. As of this writing, the IRS has deferred on setting the threshold while Congress debates as to whether to set it at \$5,000 or \$20,000. SO FOR NEXT YEAR'S TAXES, BE SURE TO GET A TRANSACTION STATEMENT FROM YOUR MERCHANT SERVICES PROVIDER AND BE CAREFUL USING THE SAME CREDIT CARD TERMINAL FOR MULTIPLE BUSINESSES. BECAUSE IT WILL INCORRECTLY REPORT THE SALES FROM ALL THE BUSINESSES GOING TO THE ONE BUSSINESS WHO HOLDS THE **CREDIT CARD TERMINAL!**
- IF YOU DEAL IN CRYPTO CURRENCY, WE WILL NOT PREPARE YOUR TAX RETURN, UNLESS YOU GET COIN TRACKING SOFTWARE, SUCH AS COINTRACKER, KOINLY, OR ZENLEDGER TO TRACK YOUR COST BASIS, AND EVERY CLIENT MUST ANSWER THE VIRTUAL CURRENCY QUESTION ON OUR "DEDUCTIONS" WORKSHEET. Crypto is NOT currency; it is an asset. Yet it is NOT a security, and is NOT regulated by the Securities and Exchange Commission. The IRS treats it as property, which is why if you donate crypto, we must treat it as a non-cash charitable contribution. ***



WE'VE GONE DIGITAL

Beginning in the Fall of 2022, we put into motion a plan to take us digital as a business! We are so excited to lessen the paper load in the office and at the same time bring in tools to make working with us even easier for you, our valued clients.

What does this mean for you?

We will be transitioning to utilizing our Secure Portal to handle most functions of the tax process.

- All clients will have access to their own account in our Secure Portal where your documents can be uploaded securely for us to utilize to handle your return. (If you do not have an account set up yet, please reach out to us via email and let us know so we can get you set up!)
- Your copies and receipts will be uploaded for your access into your account in our Secure Portal once your return has been finished.
- If you have a non-urgent question, you will be able to log into the portal and securely message us and we will get back to you there.
- The Secure Portal is now set up to handle payment processing securely. Beginning with the 2022 Spring Tax Filing Season (Feb 2023 - April 2023), we will be invoicing you through our Secure Portal and you will be able to enter your payment information there and everything will be processed quickly and securely. You will also have a record of your payments in the portal for future reference.
- The Secure Portal now has an app, so you can now upload your files to us directly from your cell phone and/or tablet! To download the app visit our website (www.jeffthetaxman.com) and the link is on our Home Page!
- A new printable documents checklist is now available on our website on the Tax Documents page.

***If you are unable to submit and/or receive documents and communication digitally, you may submit a request for traditional processing. These requests can be emailed to us at mktaxguy@gmail.com and will be reviewed on a case by case basis.



WE'VE CONE DIGITAL

We rebranded and updated our website to be more user-friendly and accessible to everyone! Here are some of our favorite new features that we are sure you will love too:

- Secure Portal Access is now easily accessible at the top right corner of our website. Simply click the login button and you will be immediately redirected to our Secure Portal where you can log in and send or access documents and communications directly with us.
- New/Potential Clients can now complete our New Client Request form directly linked on our website to get set up quickly and easily in our system. You can access this form by clicking on the "New Client Form" button on the Home Page.
- Our Tax Worksheets, forms and Engagement Letter are now easy to locate and access on the Tax Worksheets page of our website.
- You can easily track our progress of working through the queue on the bottom of the Home Page.
- We have added an Announcements Page where we will keep you in the know with the latest news and information right on our website.

Finally, beginning February 1, 2023, our social media will be up and running again and we are adding an Instagram page. Now you can easily keep up with updates on deadlines, policies, new features and more by following us on social media.



Our fax number has changed! It is now 817-381-0761. As of January 1, 2023, this will be the only fax number we can receive faxes through.



HOUSEKEEPINGITEMS

Now for a bit of housekeeping items...

- We will mail returns to clients who specifically request it. (We still charge \$15 for each extra paper copy of your tax return, \$35 for overnight delivery, and for consultations over 15 minutes in length.) This web-based portal can be accessed from any device possessing internet access by going to jeffthetaxman.securefilepro.com.
- Remember, our email address changed to mktaxguy@gmail.com.
- Our hourly rate continues to be set at \$90/hour.
- We prepare returns on a first-come first-served basis yet returns without a business will be expedited. SUBMITTING COMPLETED WORKSHEETS, NOT JUST W-2 FORMS, RESERVES YOUR PLACE IN LINE. WE MUST HAVE YOUR TAX DATA 6 WEEKS BEFORE ANY INDIVIDUAL TAX DEADLINE (3/1/23); 4 weeks for S corporations (2/15/23). However, this DOES NOT guarantee completion by that deadline. Due to vast differences in complexity of various client returns, we cannot predict completion dates. Instead, follow my progress toward your number in line on our website. Out-of-state clients, allow extra time for mail delivery or pay \$35 to have us overnight your returns.

Please avail yourself of our resources:

- Our most significant resource to date is a reusable Cosmetics Business Spreadsheet in ExcelTM, updated to version 2.0. It is a contemporaneous record keeping system customized to your M-K cosmetics business and designed to flow directly into our Cosmetics Business tax worksheet. You enter your activity as you incur it and have the computer total it for you on the spot. It provides a summary of your cosmetics business' entire year at-a-glance on one page (front and back) so that you can see where your income and expenses stand at any given time. At year-end simply transfer the totals to our tax worksheet. Get it at our website for only \$25.
- Get our professionally produced M-K tax workshop education video for only \$10 through our website so that you can watch and learn from it or show it to your Unit(s)/Area as often as you like.



HOUSEKEEPING

- · Remember you can purchase audit protection for only \$55 on a tax return we prepare that is good for 3 years and comes with one year's worth of identity theft protection. If you receive a notice from the IRS or state for that tax return during that 3-year period, audit specialists will provide up to \$1 million of services at no charge. It would benefit out of state clients or those with complex returns, but it must be purchased at the time the return is prepared.
- · If for some reason utilizing our new payment system in the secure portal does not work for you and you need to make an immediate payment, we as that you please continue to email our fees to mktaxguy@gmail.com using the Zelle app. It saves us the CC merchant fees.
- · Although the Tax Cuts and Jobs Act (TCJA) of 2017 reduced the federal penalty to \$0 for not having health insurance within the Affordable Care Act (ACA) of 2010 (Obamacare), taxpayers who receive health insurance subsidies through the Marketplace Exchange must reconcile their advance premium tax credits on their tax returns. Also, some states passed their own mandates for health coverage. As a result, clients who received subsidies or those living in a state that has a state income tax must still complete the Healthcare Coverage Questionnaire and submit it, and Forms 1095, to our office.
- · Remember you must use the correct INCOME TAX DATA-ITEMIZER worksheet for the tax year being prepared -use PRE-2018 for 2017 and earlier years or POST-2017 for 2018 and later years, including for tax year 2022.
- · All our submission documents are .pdf fillable forms. HOWEVER, PLEASE NOTE THAT IN ORDER FOR THE DATA YOU TYPE TO BE RETAINED ONTO THESE DOCUMENTS, YOU MUST FIRST NAME THE FORM AND SAVE IT TO YOUR COMPUTER. THEN ONCE SAVED, YOU MUST OPEN IT IN YOUR .pdf READABLE SOFTWARE. If you do not have any .pdf readable software, you can obtain Adobe Acrobat ReaderTM by simply clicking the link to their website at the bottom of the "Tax Worksheets" and "For Directors" pages of our website. Read the worksheets carefully and use any of the notes we wrote on last year's worksheets as a guide to fill out this year's worksheets.



HOUSEKEEPINGITEMS

- · Incomplete worksheets cause delays and raise your bill (possibly hundreds of dollars).
- FILERS OF 2022 RETURNS MUST FILL OUT THE POST-2017 INCOME TAX DATA-ITEMIZER AND READ AND SIGN A TAX RETURN ENGAGEMENT LETTER.
- IN ADDITION, IF YOU RECEIVED HEALTH INSURANCE SUBSIDIES FROM THE MARKETPLACE EXCHANGE OR YOU LIVE IN A STATE THAT ASSESSES STATE INCOME TAX, YOU MUST COMPLETE AND REMIT A HEALTHCARE COVERAGE QUESTIONNAIRE, ALL FORMS 1095, IF ANY, THAT YOU RECEIVED (-A from the state exchange, -B from insurance companies, AND/OR -C from employers) PLUS A COPY OF ALL YOUR MEDICAL INSURANCE CARDS.
- If you operated a Mary Kay Cosmetics business, you must complete a Cosmetics Business worksheet.
- If you performed contract work for compensation or operated any other type of business, you must complete a Sole Proprietorship worksheet. Also, be sure to report on it any income from the sharing economy (Uber, Airbnb, etc.).
- If you were a practicing ordained minister, then complete a Minister worksheet to claim any compensation and expenses from that activity.
- For depreciable assets, report only the changes from the previous year for the information we already have on file, such as new or retired assets, or changes in business use percentage.
- Submit ALL relevant COMPLETED worksheets, plus Forms W-2, 1095, 1098, 1099, and Schedules K-1.
- The ONLY receipts we need from you are from NON-CASH (clothes, etc.) charitable contributions when the TOTAL FOR THE YEAR exceeds \$500.



HOUSEKEEPINGITEMS

Upon completing the worksheets, Tax Return Engagement Letter, and Healthcare Coverage Questionnaires:

- Submit your data via our Secure Portal.
- You may send us a message in the portal messenger a few days later to find out what number you are in line.
- While processing your return, we will reach out to you via portal messenger with any questions. (You will be emailed a notification whenever you receive a message in the portal or an upload in the portal from us.)
- When I am finished, I will call you with the results and send you an invoice for the services rendered.
- Then I will upload to the portal or email you a form(s) to sign and remit before we file the return(s) electronically. Be sure we have your email address and latest copies of your IDs.

We prepare returns on a first-come first-served basis yet returns without a business will be expedited. SUBMITTING COMPLETED WORKSHEETS, NOT JUST W-2 FORMS, RESERVES YOUR PLACE IN LINE. WE MUST HAVE YOUR TAX DATA 6 WEEKS BEFORE ANY INDIVIDUAL TAX DEADLINE (3/1/23); 4 weeks for S corporations (2/15/23). However, this DOES NOT guarantee completion by that deadline. Due to vast differences in complexity of various client returns, we cannot predict completion dates. Instead, follow my progress toward your number in line on our website. Out-of-state clients, allow extra time for mail delivery or pay \$35 to have us overnight your returns.

Always read the attached Tax Notice to inform yourself of tax law changes and check our website throughout the year for tax alerts.

We look forward to preparing your 2022 tax return.

Join our M-K Tax Workshop on our Facebook Page on 1/23/23 (see the "Speaking Calendar" page of our website for details).



Please continue to demand and vote for smaller government and lower taxes. It benefits all of us.

Thank you for your repeat tax business!

God bless you and God bless America!

Sincerely,

Owner/CEO



"Pay YOURSELF, not the IRS"

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TAXnotice

BE SURE TO ANSWER THE QUESTIONS ON OUR DATA-ITEMIZER REGARDING VIRTUAL CURRENCY AND EIP3 STIMULUS. Please read this notice thoroughly for the following tax law changes that may affect you:

- 1. Although the Tax Cuts and Jobs Act (TCJA) of 2017 reduced the federal penalty to \$0 for not having health insurance within the Affordable Care Act (ACA) of 2010 (Obamacare), clients who received health insurance subsidies through the Marketplace Exchange or those living in a state that has a state income tax must still complete the Healthcare Coverage Questionnaire and submit it, and Forms 1095, to our office.
- 2. The standard deduction increased to \$12,550 for Single and \$25,100 for MFJ, with an additional deduction of \$1,700 for Single and HOH filers and \$1,350 for MFJ, MFS, and QW filers who are over 65 or blind.
- 3. For 2021 only, the American Rescue Plan (ARP) Act of 2021 expanded the child tax credit (CTC) to include 17-year-olds and increased it from \$2,000 to \$3,600 per child under age 6 and \$3,000 per child ages 6-17. The "other dependent" credit remained unchanged at \$500. The increased amount (\$1,000 or \$1,600) begins to phase-out at \$75,000 for single filers, \$112,500 for HOH, and \$150,000 for MFJ and QW, and once the increased credit amount is fully reduced, the regular \$2,000 credit begins to phase-out at \$400,000 MFJ and \$200,000 all others. Eligible amounts vs. amounts already received through CTC advances must be reconciled on the 2021 tax return, with any underpayments being credited and OVERPAYMENTS BEING REPAID BY THE TAXPAYER on the return.
- 4. Also, for 2021 only, the child and dependent care eligible expense limit increases from \$3,000 to \$8,000 for one and from \$6,000 to \$16,000 for 2 or more eligible children. Moreover, the max. credit rate increases from 35% to 50%.
- 5. For 2021 and 2022, business meals at or from (takeout or Grubhub) a restaurant are 100% deductible.
- 6. Congress made permanent the deduction for medical expenses exceeding 7.5% of your Adjusted Gross Income.
- 7. The adoption credit increased to \$14,440 for 2021; adoptive parents can take up to \$5,000 per taxpayer per child in penalty-free distributions from an IRA to pay for the birth or adoption of a child; and they can be re-contributed.



TAXnotice

- 8. For 2021 IRA contribution limits remained at \$6,000 for taxpayers under age 50; and \$7,000 for those 50 and older. The age you must start taking required minimum distributions (RMD) was raised to 72, and THERE IS NOW NO AGE LIMIT FOR CONTRIBUTING TO AN IRA.
- 9. For 2021 the standard mileage rate is \$.56 per business mile driven; \$.14 for charity; and \$.16 for medical/moving.
- 10. The standard meal allowance stayed at \$55/day, increasing to \$59 on 10/1/21, when away from home on business.
- 11. The gift tax exclusion (the max. amount you may give to any one individual in a year without having to file a gift tax return) for 2021 is \$15,000. A husband and wife can give \$15,000 each, \$30,000 total, to the same person.
- 12. If you were a 2008 first-time homebuyer who received the first-time homebuyer's credit, you must notify us of that fact so that we can compute the amount of the credit you must repay (in the form of additional tax) each year.
- 13. Note that you must provide us a Form 1098-T from the educational institution in order to claim the American Opportunity tuition tax credit. If there is an amount in Box 2, compare it against what you ACTUALLY PAID.
- 14. The IRS has a new Form 1099-NEC to be used for nonemployee compensation, instead of Form 1099-MISC.
- 15. Starting in 2022, credit card sales of \$600 or more even if on eBay will trigger a Form 1099-K. Also, if you receive a Form 1099-K from a merchant, only report the amount that represents business revenue.
- 16. Business owners, a new filing requirement to report to the Financial Crimes Enforcement Network (FinCEN) the name, address, DOB, & driver's license number of all beneficial owners or pay a \$500/day fine is coming.
- 17. Self-employed taxpayers may be able to claim a Sick & Family Leave credit if unable to work due to COVID-19.
- 18. The threshold for required tax withholding and wage reporting on household employees is \$2,300.
- 19. The standard charitable deduction remains at \$300 for Single filers and \$600 for MFJ



- 19. The standard charitable deduction remains at \$300 for Single filers and \$600 for MFJ
- 20. Any single non-cash charitable contribution of \$250 or more requires a letter from the nonprofit organization.
- 21. Virtual currency (Crypto) is treated as property for federal tax purposes, for which YOU MUST track your basis. If you sold or exchanged Crypto for other property (including goods or other Crypto), then treat it as a sale for which gain/loss MUST BE recognized on the tax return. If you were gifted Crypto, then your basis is the donor's basis plus any gift tax the donor paid on the gift. If you received new Crypto following a hard fork, your basis in the new Crypto is the amount included in income from that hard fork event. Mining Crypto is a business, subject to S-E ta.